

The logo features a teal plus sign to the left of the word "DRIHEALTHCARE" in a dark blue, sans-serif font.

# DRIHEALTHCARE

The background of the banner is a light blue gradient with a hexagonal pattern. It features several circular icons: a stethoscope, a syringe, a plus sign, a caduceus, and a pill.

# ADVANCING SCIENCE

in the Fast-Growing Pharmaceutical and Biotechnology Sector

June 2024

# Disclaimer

This presentation has been prepared by DRI Healthcare Trust (the “Trust”). The Trust is an unincorporated open-ended trust governed by the laws of the Province of Ontario, Canada and is externally managed by DRI Capital Inc. (“DRI Healthcare”). The Trust completed an initial public offering (the “IPO”) on February 11, 2021, in which it acquired an initial portfolio of royalty assets from DRI Healthcare. The predecessor of DRI Healthcare was founded in 1989. Any references to employees or historical figures prior to the IPO refer to those of DRI Healthcare. This document includes information regarding the historical performance of private funds managed by DRI Healthcare, and is not indicative of future results.

## **Cautionary Note Regarding Forward-Looking Information**

This presentation, including responses to questions related thereto, may contain “forward-looking information” within the meaning of, and made pursuant to the “safe harbor” provisions of, Canadian provincial securities laws. Statements that contain forward-looking information are predictive in nature, depend upon or refer to future events or conditions, and include, but are not limited to, statements which reflect management’s current opinions, estimates and assumptions regarding the operations, business, investment opportunities, the profitability and availability of royalty investments, results, performance, financial position and compounding of cash flow, expected financial results, priorities, objectives, strategies, prospects, pipeline, capital management and both short- and long-term outlook of the Trust and its subsidiaries, which are based on management’s experience and perception of historical trends, current conditions and expected future developments, as well as other factors management believes are appropriate and reasonable in the circumstances. Statements containing forward-looking information are typically identified by words such as “guidance,” “target,” “project,” “assumes,” “seek,” “objective,” “outlook,” “commitment,” “believe,” “expect,” “will,” and other similar expressions.

Despite careful consideration and review of the forward-looking information, there can be no assurance that the underlying opinions, estimates and assumptions will prove to be correct, and undue reliance should not be placed on such statements. Forward-looking information is subject to known and unknown risks, uncertainties, assumptions, and other factors that may cause the actual results to materially differ from those depicted or implied by such information, including but not limited to the risk factors or assumptions identified in the Trust’s most recent Management’s Discussion and Analysis (“MD&A”), under “Risk Factors” in the Trust’s most recent Annual Information Form, and in the Trust’s other filings with Canadian securities regulators available on SEDAR+ at [www.sedarplus.ca](http://www.sedarplus.ca).

The forward-looking information contained in this presentation represents management’s expectations as of the date of this presentation, and are subject to change after such date. Except as may be required by applicable securities laws, the Trust does not undertake any obligation to update or revise any statement containing forward-looking information in this presentation, whether as a result of new information, future events or otherwise.

## **Non-GAAP Measures and Ratios**

This presentation also makes reference to certain non-GAAP financial measures including Total Cash Receipts, Normalized Total Cash Receipts, Total Cash Royalty Receipts and Adjusted EBITDA, and certain non-GAAP ratios including Adjusted EBITDA Margin and Adjusted Cash Earnings per Unit. These measures and ratios are not standardized measures under the International Financial Reporting Standards (“IFRS”) and are therefore unlikely to be comparable to similar financial measures disclosed by other issuers. Rather, these measures and ratios are provided as additional information to complement those IFRS measures by providing further understanding of the Trust’s financial performance from management’s perspective. Accordingly, these measures should not be considered in isolation nor as a substitute for analysis of financial information reported under IFRS. See “Financial Review: Non-GAAP Financial Measures” in the MD&A, which includes a reconciliation of IFRS to non-GAAP measures, such reconciliation being incorporated by reference herein.

All dollar figures in this presentation are stated in US dollars.

# Seeks to provide low risk exposure to rapid biopharma growth

**35-year<sup>1</sup>**

History

**\$3.0B+<sup>1</sup>**

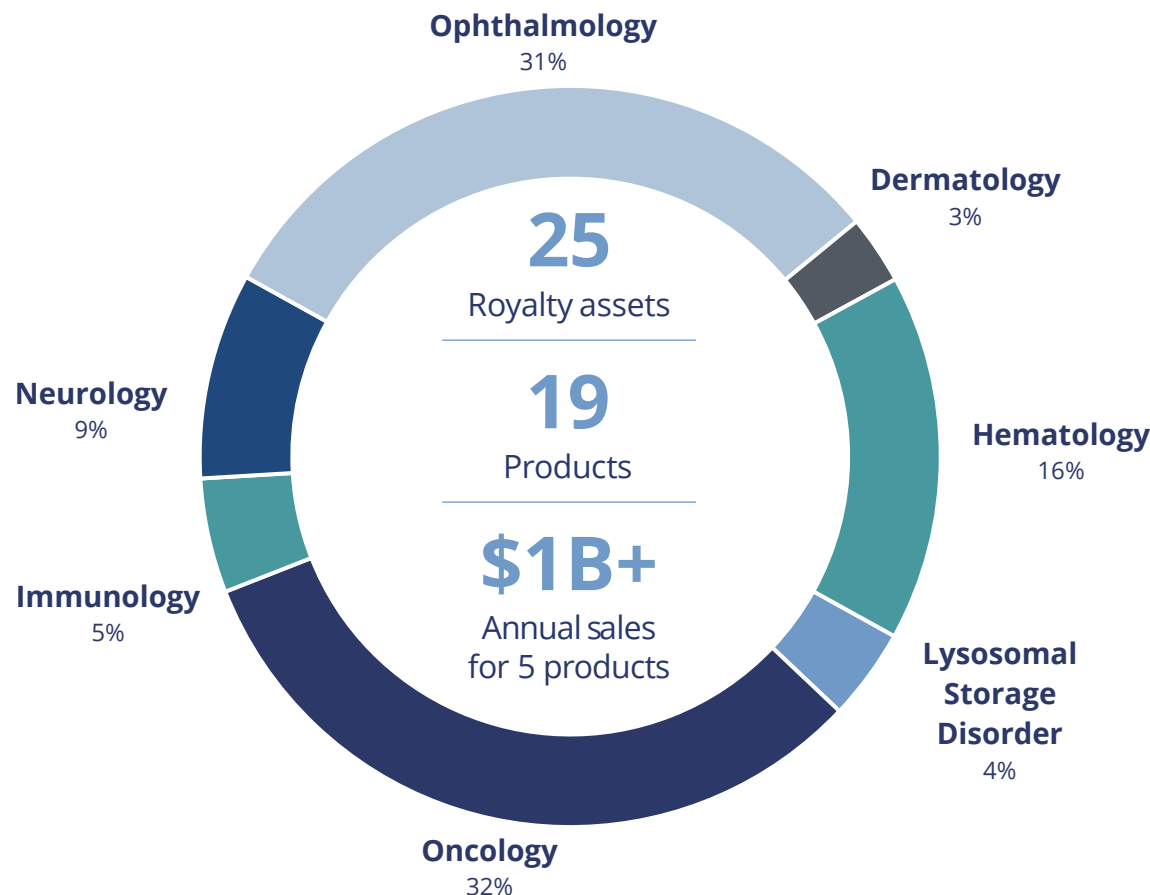
Capital deployed

**74<sup>1</sup>**

Royalty acquisitions

**7,500+**

Royalty opportunities in  
proprietary database



For the twelve months ended March 31, 2024

**\$180M**

Total Income

**\$147M**

Adjusted EBITDA<sup>2</sup>

**87%**

Adjusted EBITDA Margin<sup>2</sup>

**\$881M<sup>3</sup>**

Capital deployed  
since IPO

Diverse portfolio with large pharmaceutical company characteristics

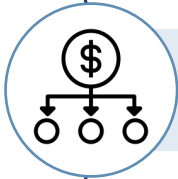
# Investment highlights



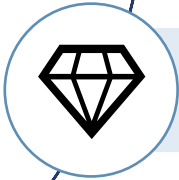
Founded in 1989, **DRI Healthcare is the pioneer of and a global leader** in healthcare royalty investing



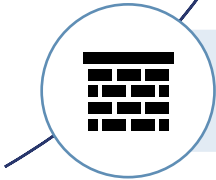
DRI Healthcare believes it is well positioned to capitalize on generational industry growth delivering attractive **uncorrelated cash flows**



**Diversified portfolio** of products by therapeutic area and marketer



Potential for high margin value opportunity on **self-liquidating asset** class generating quarterly cash flows



Decades-long industry relationships and highly specialized investment capabilities create **strong barriers to entry**

# Our competitive advantages

## **1 Seasoned team**

of specialized investment professionals with life science backgrounds and advanced business and scientific degrees

## **2 Disciplined capital allocation**

based on robust investment criteria that has resulted in strong returns over three funds since 2006





## **3 Proactive sourcing**

proprietary database tracking royalties on more than 2,500 drugs worldwide combined with deep industry relationships developed over our 35-year history

## **4 Strong execution**

fundamental ground-up diligence on opportunities to execute high-quality transactions

# Track record of delivering growth and value

Drug Royalty I 2006 – 2008 <sup>1</sup>	Drug Royalty II 2009 – 2013 <sup>1</sup>	Drug Royalty III 2013 – 2018 <sup>1</sup>	DHT 2021 - present
<b>19</b> New Royalties valued at <b>\$645M</b>	<b>27</b> New Royalties valued at <b>\$730M<sup>2</sup></b>	<b>15</b> New Royalties valued at <b>\$586M</b>	<b>13</b> New Royalties & <b>1</b> Loan valued at up to <b>\$987M<sup>3</sup></b>
			

Consistent track record of efficient capital deployment at high returns

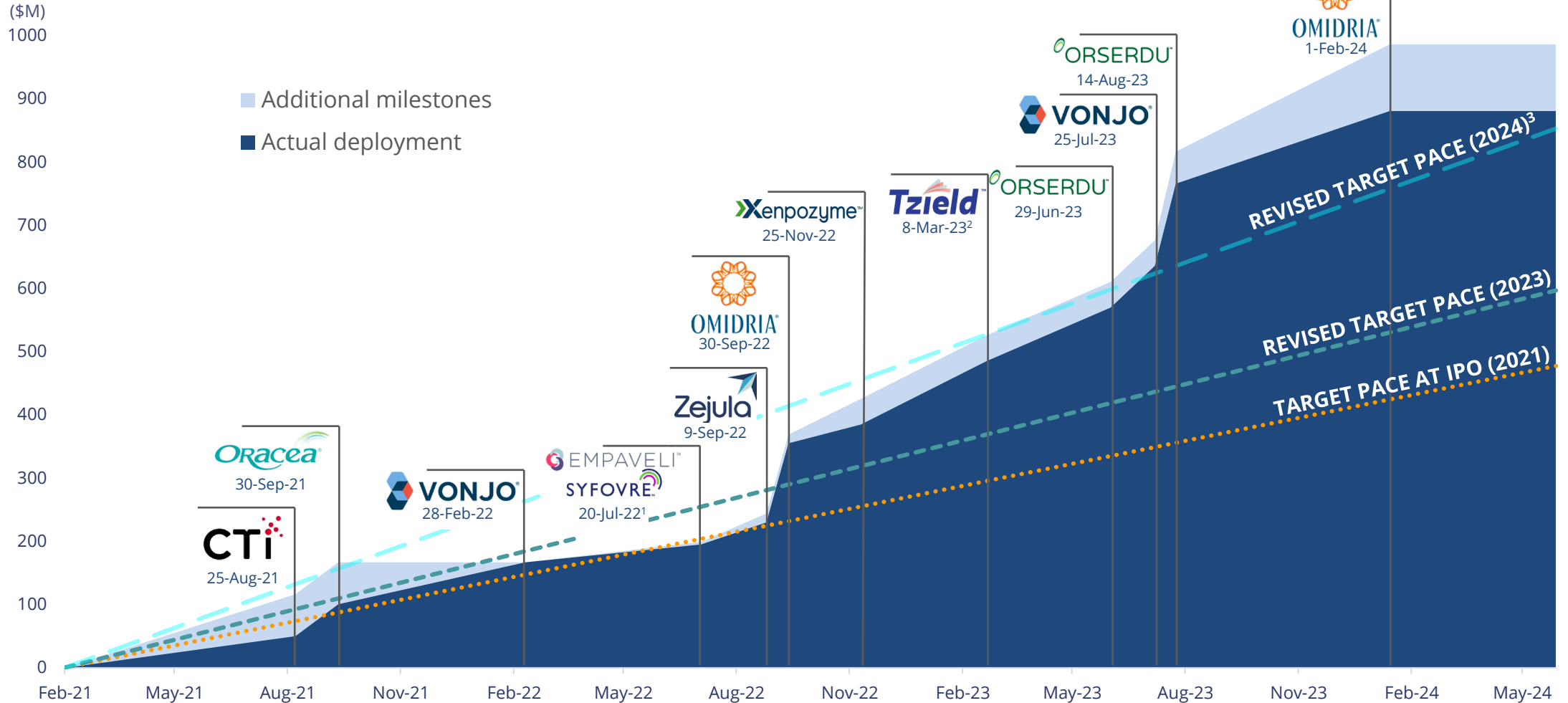
# Delivering on our long-term objectives

	Guidance at IPO (Feb 2021)	Guidance Today
Capital deployment target	Initial target of \$650 – 750 million over 5 years	Raised deployment target to over \$1.25 billion over 5 years <sup>1</sup>
Sustainable cash generation	Declining cash curve due to expected asset expiries	High-teens royalty income CAGR through 2025 and mid- to high-single digit royalty income CAGR through 2030 <i>(excluding any new transactions)</i>
Portfolio duration	8 years	>10 years
Capital resources	IPO proceeds and debt capacity	Equity offering proceeds and attractive credit facilities with compounding effect of cash flows

Focus on building long-term and sustainable strategic growth

1. Statements regarding the Trust's outlook over 5 years are based on its most up-to-date view of its prospects as of the date of this presentation. This long-term outlook includes potential royalty transactions currently in the Trust's pipeline and future royalty transactions that it may bring into its pipeline in accordance with its strict investment criteria. This long-term outlook assumes no material adverse events following the date of this presentation.

# Current deployment exceeds targets



Deployment pace and need for capital by counterparties → 5 year deployment target increased to over \$1.25 billion<sup>3</sup>

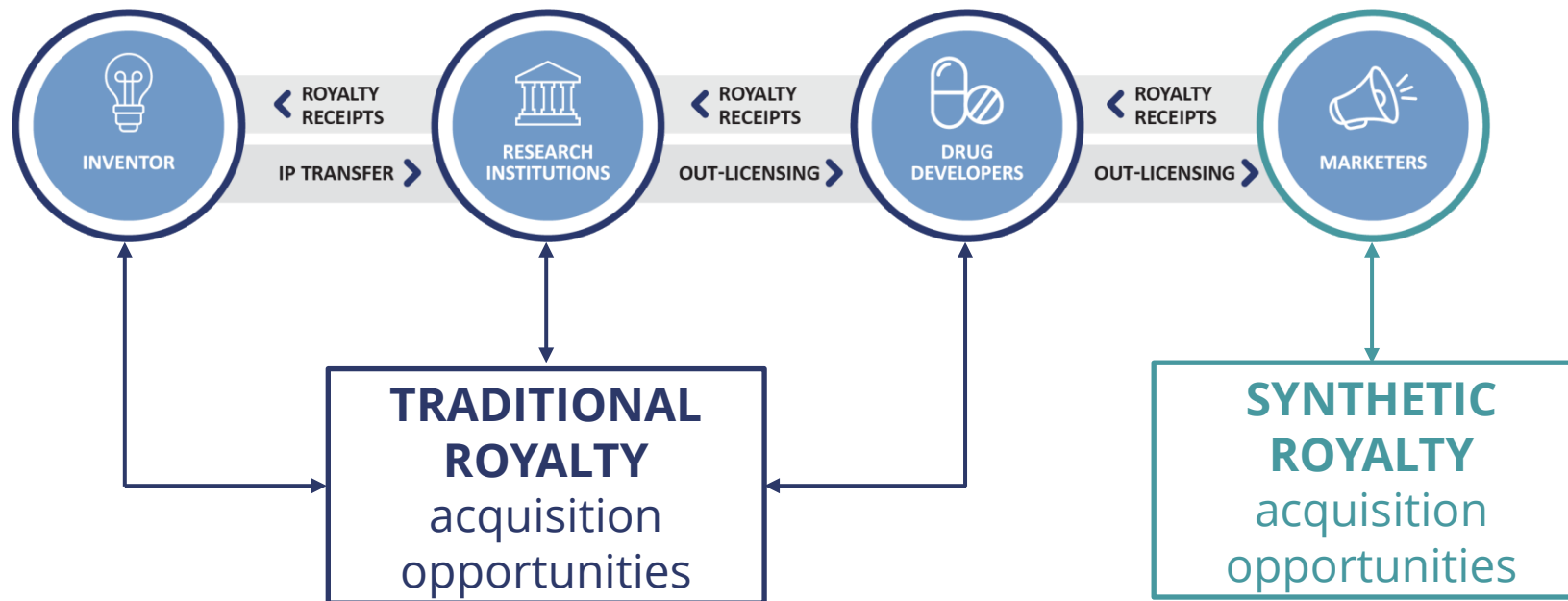
1. Includes \$24.5 million royalty acquired on July 20, 2022 and \$3.7 million royalty acquired from a separate counterparty on April 3, 2023.

2. We sold our interest in Tziel on April 27, 2023 to an affiliate of Sanofi SA ("Sanofi").

3. Deployment target is consistent with historical deployment since IPO, combined with assumed future capital availability based on forecasted royalty receipts and credit capacity. Forecasted royalty receipts take into account the existing assets in our portfolio and future execution of transactions in our pipeline of opportunities at a pace consistent with our past performance.



# Pharmaceutical royalty model



## Each constituent sells royalties for different reasons

### Inventors

sell royalties for tax planning and philanthropic reasons

### Academic institutions

sell royalties to offset budget shortfalls or to fund large capital projects

### Drug developers

sell royalties to fund R&D programs or divest of a non-core asset

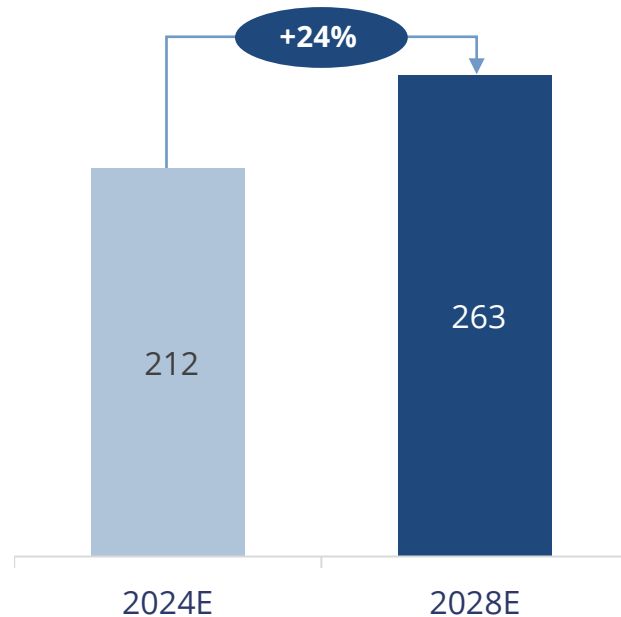
### Drug marketers

create synthetic royalties as an alternative form of non-dilutive financing

DRI sources deals from all parties along the drug development value chain

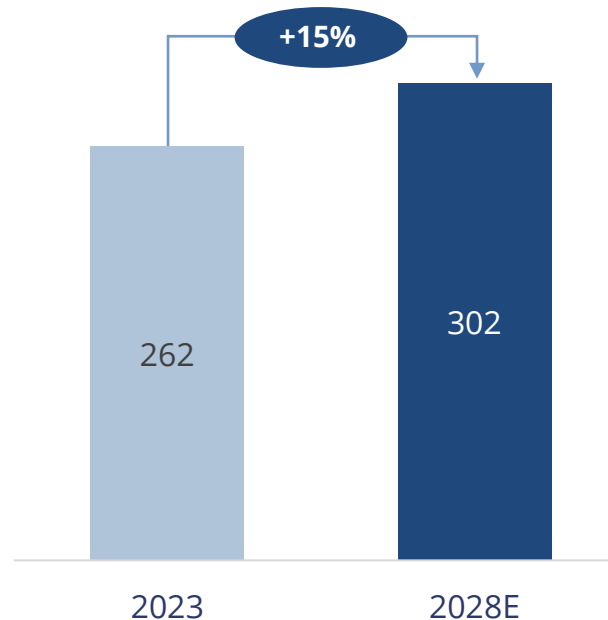
# Long-term drivers support royalty financing growth

Five year forward projected pipeline value (\$B)



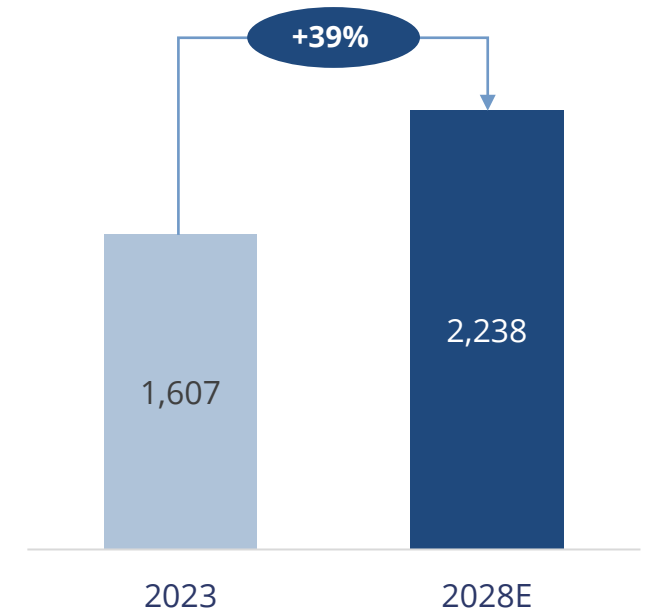
- New modalities
- Genomics
- Data science

Projected growth of worldwide biopharma R&D spend (\$B)<sup>2</sup>



- Pace of innovation
- Complex modalities
- Real-world outcomes

Projected growth of worldwide medicine spend (\$B)<sup>3</sup>

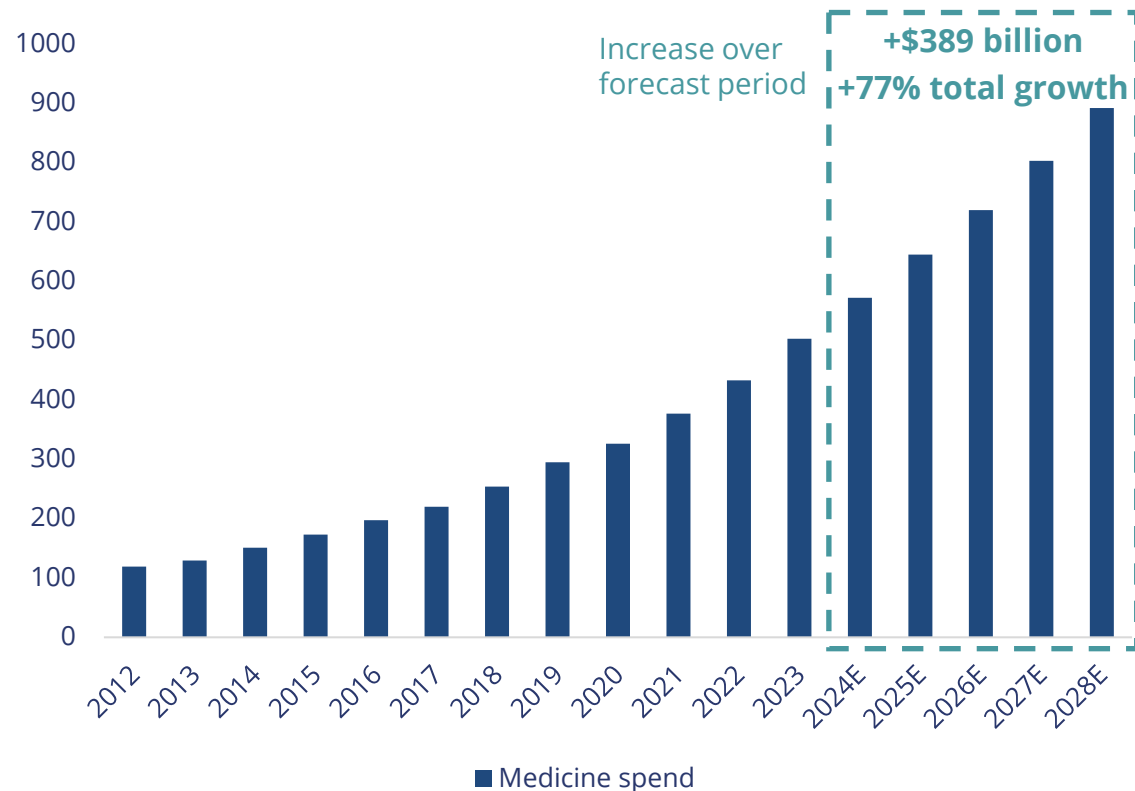


- Specialty medicines
- Aging population
- Emerging markets

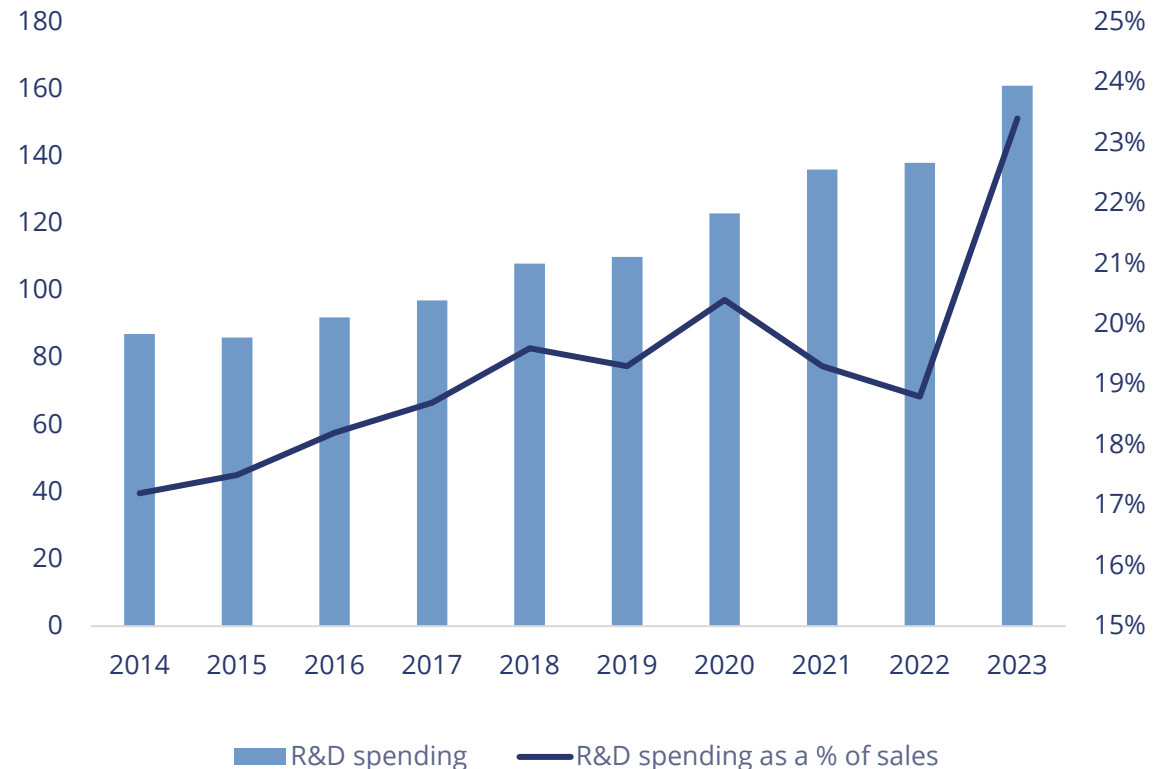
Growing capital needs to develop novel drugs bolsters our pipeline

# Growth across the biopharma industry

Revenue growth from biotech (\$B)<sup>1</sup>



R&D expenditure by large pharma (\$B)<sup>1</sup>

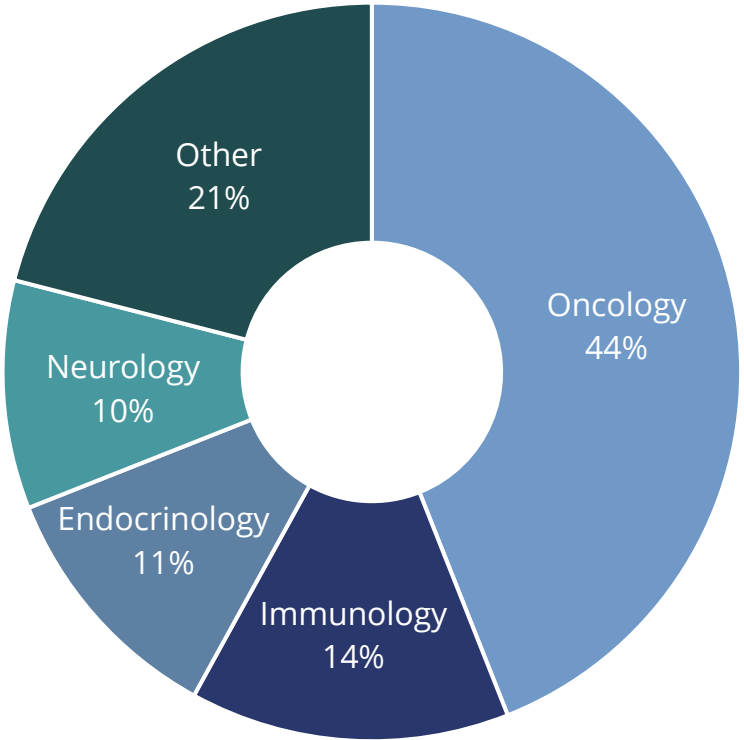


Both biotechs and large pharma are accelerating the biopharma industry market size

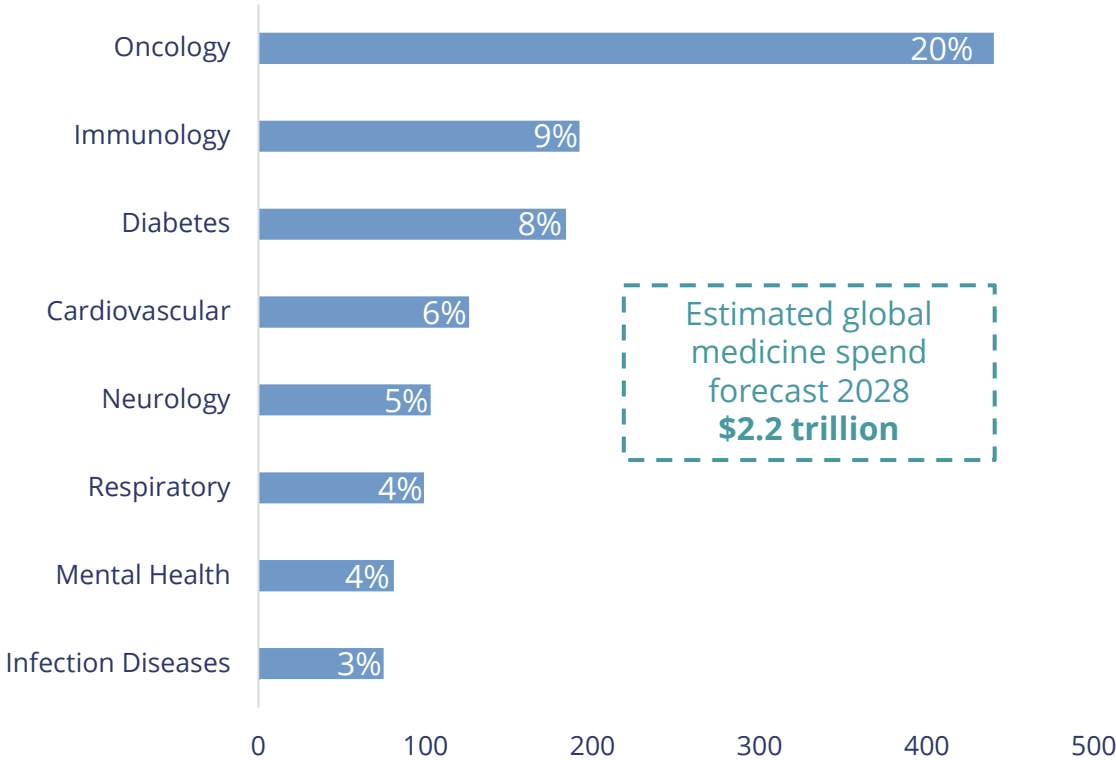
1. Source: IQVIA Global Use of Medicines 2024, Outlook to 2028, January 2024.

# Portfolio areas of focus

Clinical trial starts 2023<sup>1</sup>



Top therapeutic areas - 2028 projected global spending (\$B)<sup>2</sup>

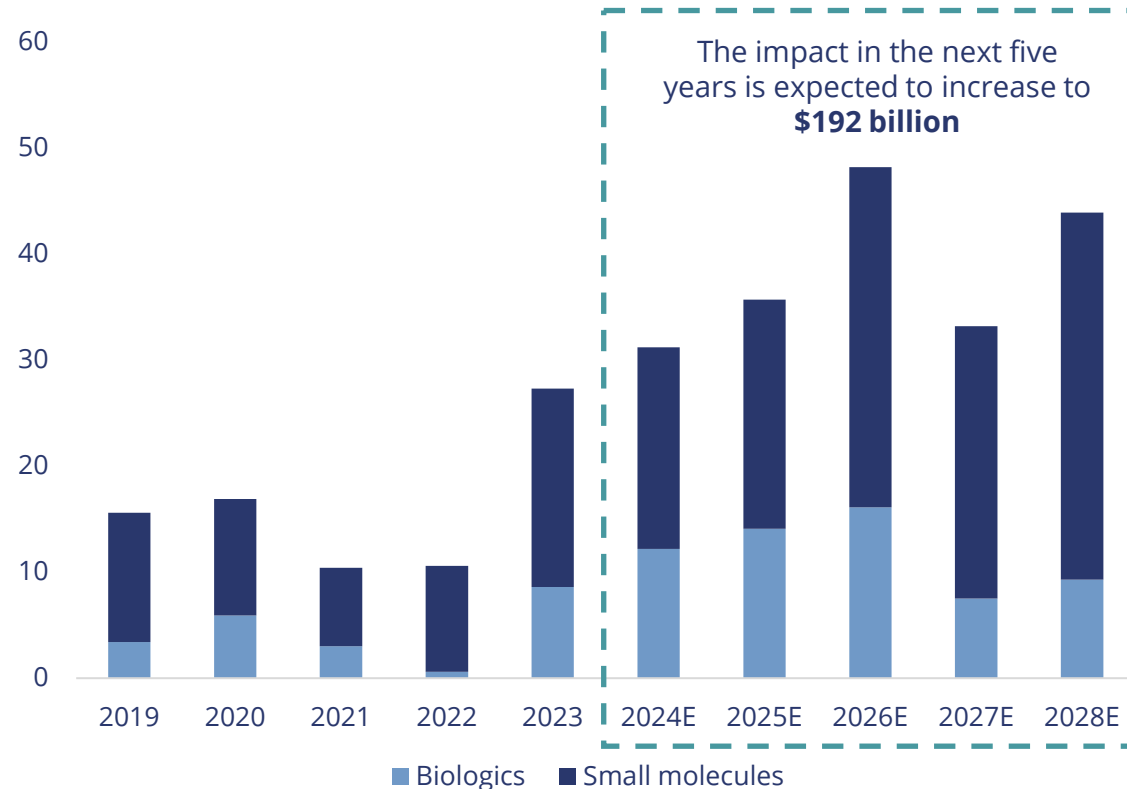


## Therapeutic areas concentration in new R&D and forecasted global spending

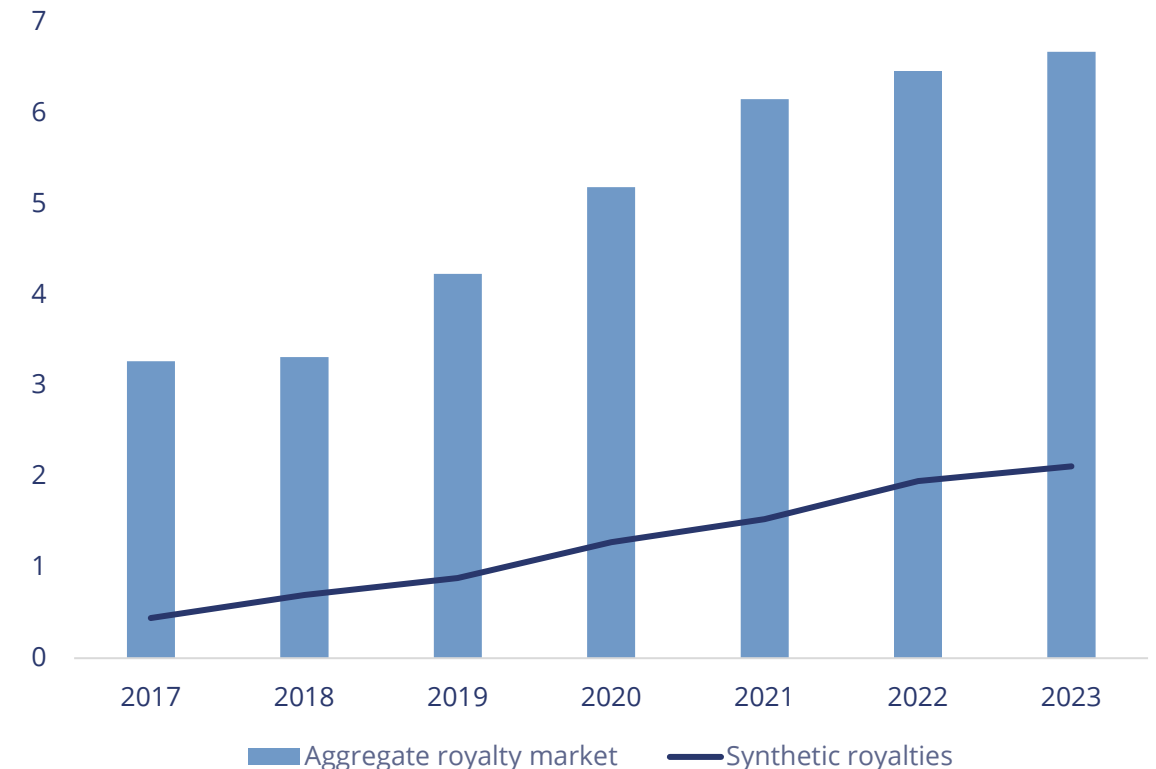
1. Source: IQVIA Global Trends in R&D 2024, Activity, Productivity, and Enablers, February 2024.  
2. Source: IQVIA Global Use of Medicines 2024, Outlook to 2028, January 2024.

# Loss of exclusivity fuels business development and expands royalty opportunity set

Revenue loss from pending loss of exclusivity (\$B)<sup>1</sup>



Trailing three-year average value of transactions (\$B)<sup>2</sup>



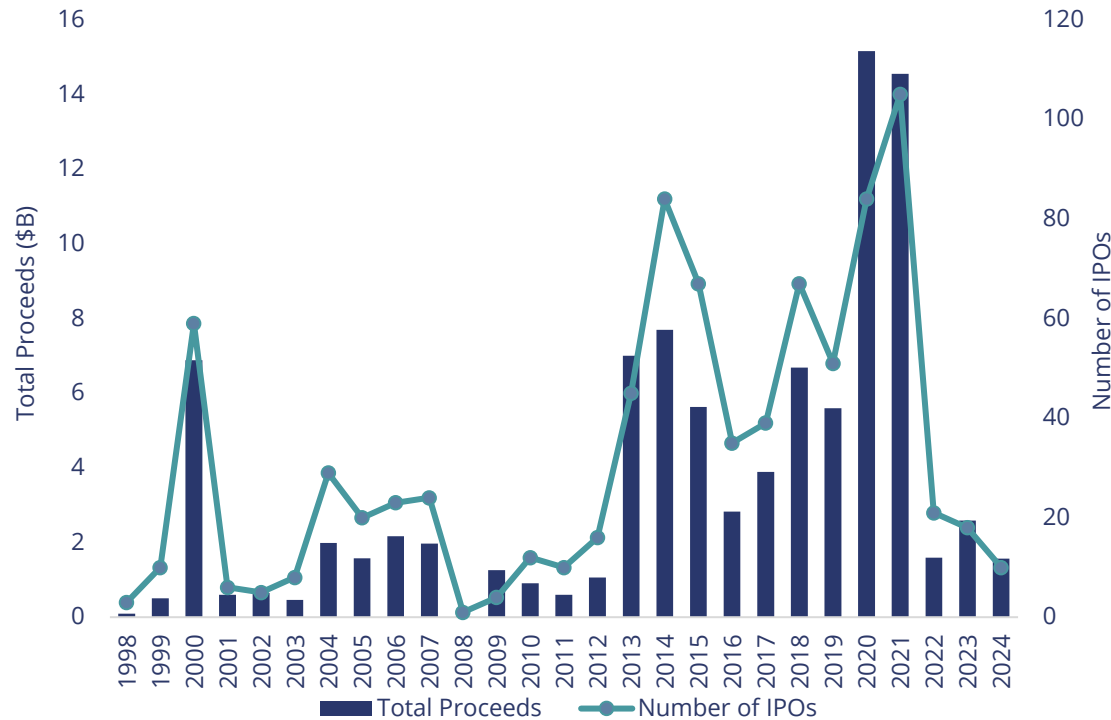
Pharma companies seek new drugs via business development to fill patent cliff, creating new royalty opportunities

1. Source: IQVIA Global Use of Medicines 2024, Outlook to 2028, January 2024.

2. Source: Internal database. Includes royalty related monetization transactions across the ecosystem as of February 2024 (inventor, academic/non-profit, biotech and pharma).

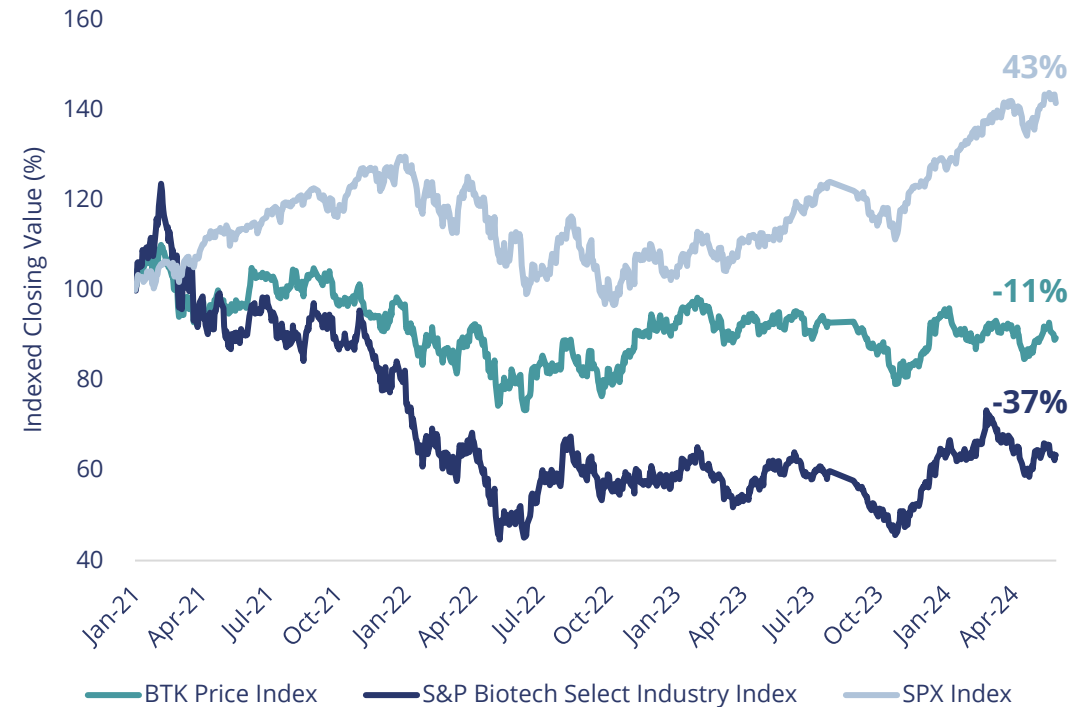
# State of the biotech market

## Biotech IPOs<sup>1</sup>



**Rapid expansion of biotech market with  
>500 IPOs in last 10 years**

## Biotech Equities Performance<sup>2</sup>

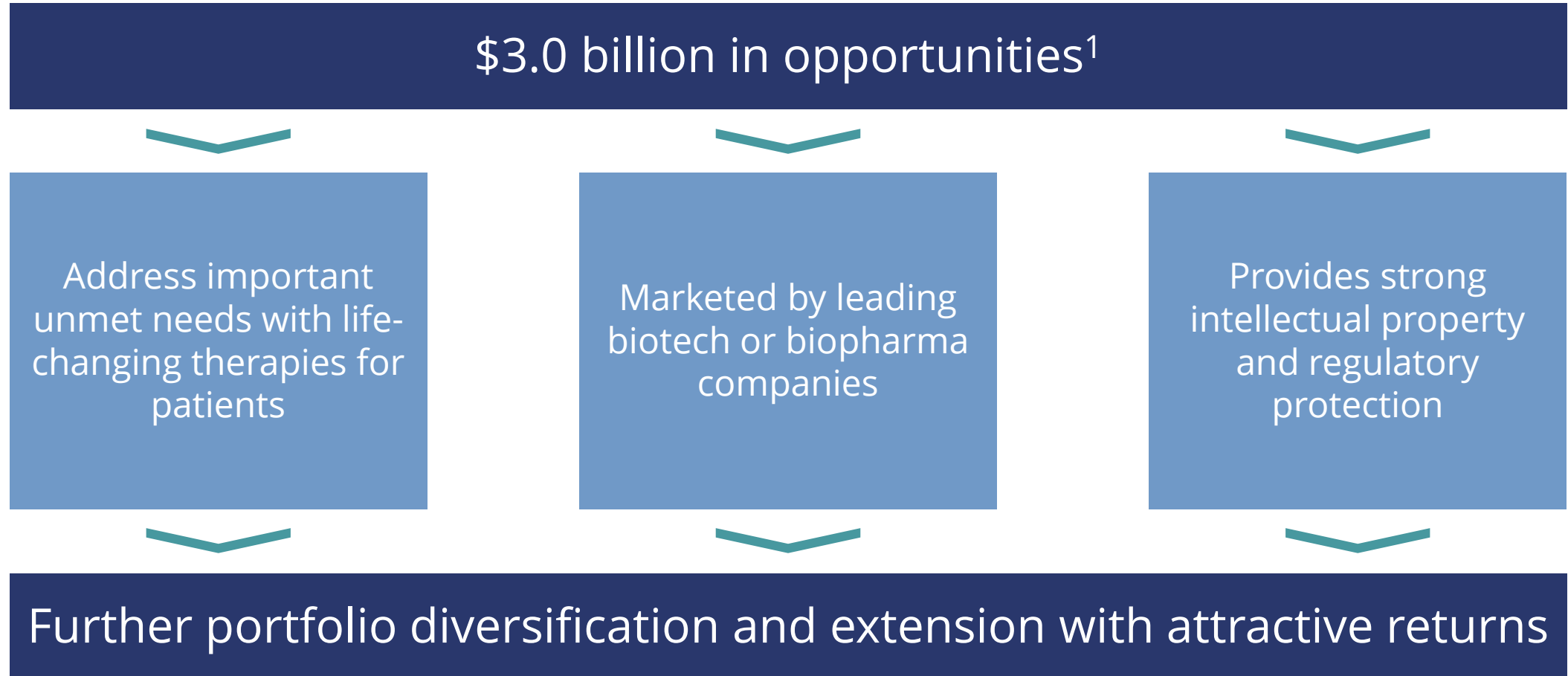


**Struggling equity capital markets for biotechs**

Creates an environment where a large amount of capital is required, making the Trust's royalty financing very attractive

1. Source: Jefferies Biotechnology IPO Screens, May 1, 2024.
2. Source: TSX InfoSuite as of June 1, 2024.









# Robust pipeline



All deals in the pipeline meet or exceed the Trust's strict investment criteria

1. As of Q1 2024 earnings call on May 7, 2024.

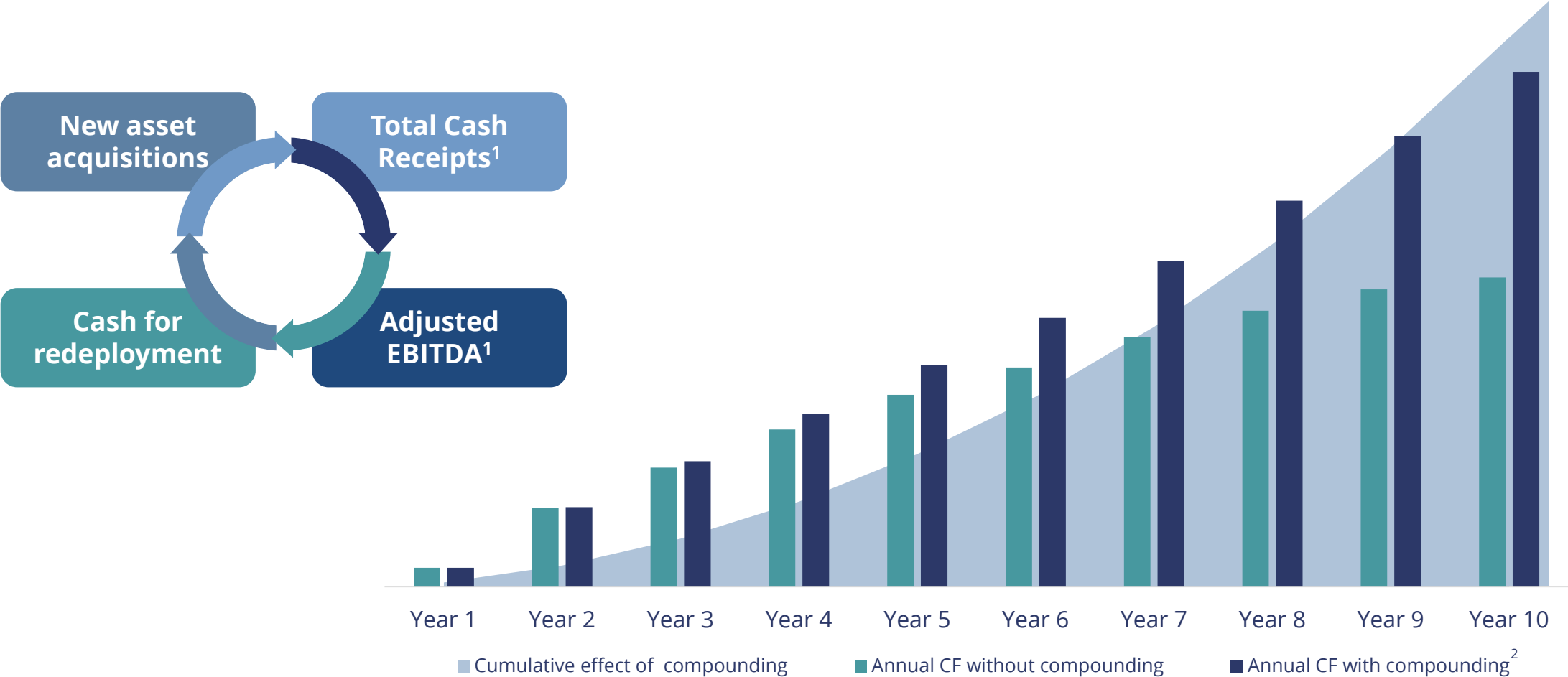
# Proven track record of closing accretive transactions

	Investment Thesis	Transaction Size	
	Uncapped transaction on established product providing cash accretion	\$125 million	Up to \$170 million <sup>1</sup>
	Newly approved and first in class oncology product with uncapped growth potential	\$85 million	Up to \$140 million <sup>2</sup>
	High-quality oncology product with strong growth potential	Up to \$135 million <sup>3</sup>	\$66 million <sup>4</sup>
	Newly approved Diabetes product with long-term cash flows and growth potential	Acquisition: \$100.0 million Sale: \$210.0 million	
	Only approved product for ASMD with strong IP and long duration	\$30.0 million + up to \$26.5 million in potential milestones	
	High-quality oncology product with multiple pipeline indications	\$35.0 million + \$10.0 million potential milestone	
	Hematology and ophthalmology products with long-term horizon and attractive growth prospects	\$28.2 million <sup>5</sup> + \$4.0 million potential milestone	
	Dermatology product with existing commercial track record	\$50.5 million	

Completed twelve transactions since IPO totaling up to \$987 million, with \$881 million deployed to date



# Positive effect of compounding of cash flows

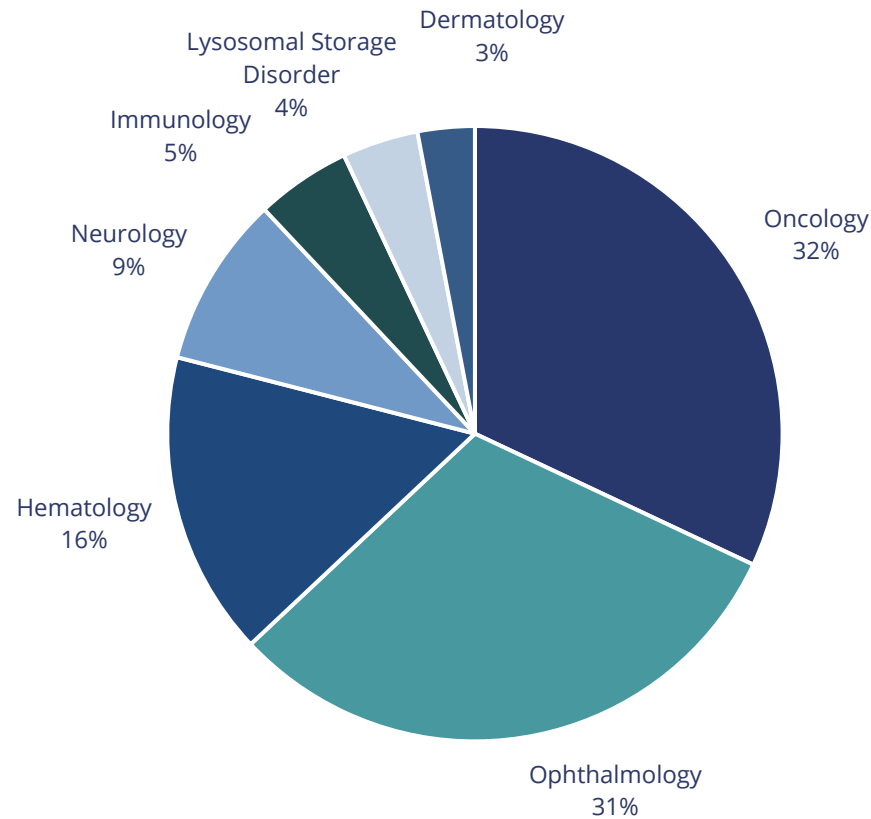


## Virtuous cycle of growing returns and reinvestment

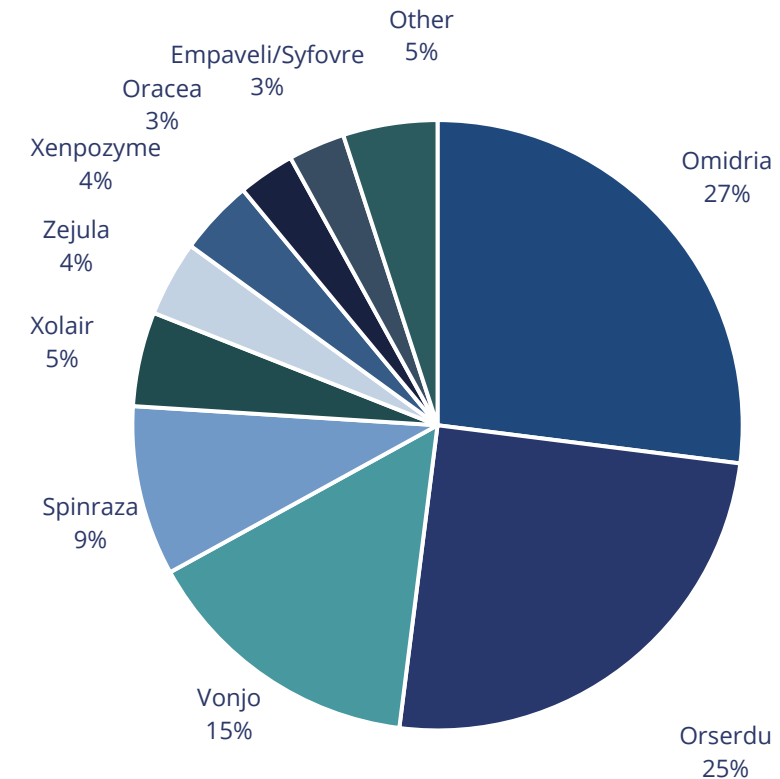
1. Total Cash Receipts and Adjusted EBITDA are non-GAAP measures. See "Financial Review: Non-GAAP Financial Measures" in our MD&A.  
2. The above chart is for illustrative purposes only to depict the effect of reinvesting cash flow over time. The chart was generated using a typical deal cash flow profile based on a historical analysis of DRI Healthcare's internal database of royalty transactions. Key assumptions include original transaction funded with a mix of debt and equity, with interest rate expense, management fees, and other operating costs factored in.

# Robust diversified portfolio

By Therapeutic Area



By Product



No individual product accounts for more than 27% of net book value

# Q1 2024 financial highlights

Normalized Total Cash  
Receipts<sup>1</sup>

**\$63.5 million**

+154% over Q1 2023

Total Income

**\$42.1 million**

+49% over Q1 2023

Adjusted EBITDA<sup>1</sup>

**\$55.1 million**

+157% over Q1 2023

Adjusted EBITDA Margin<sup>1</sup>

**87%**

Adjusted Cash Earnings per  
Unit<sup>1</sup>

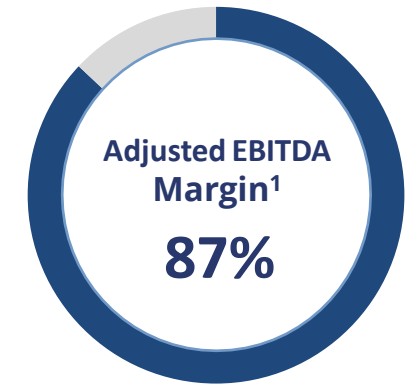
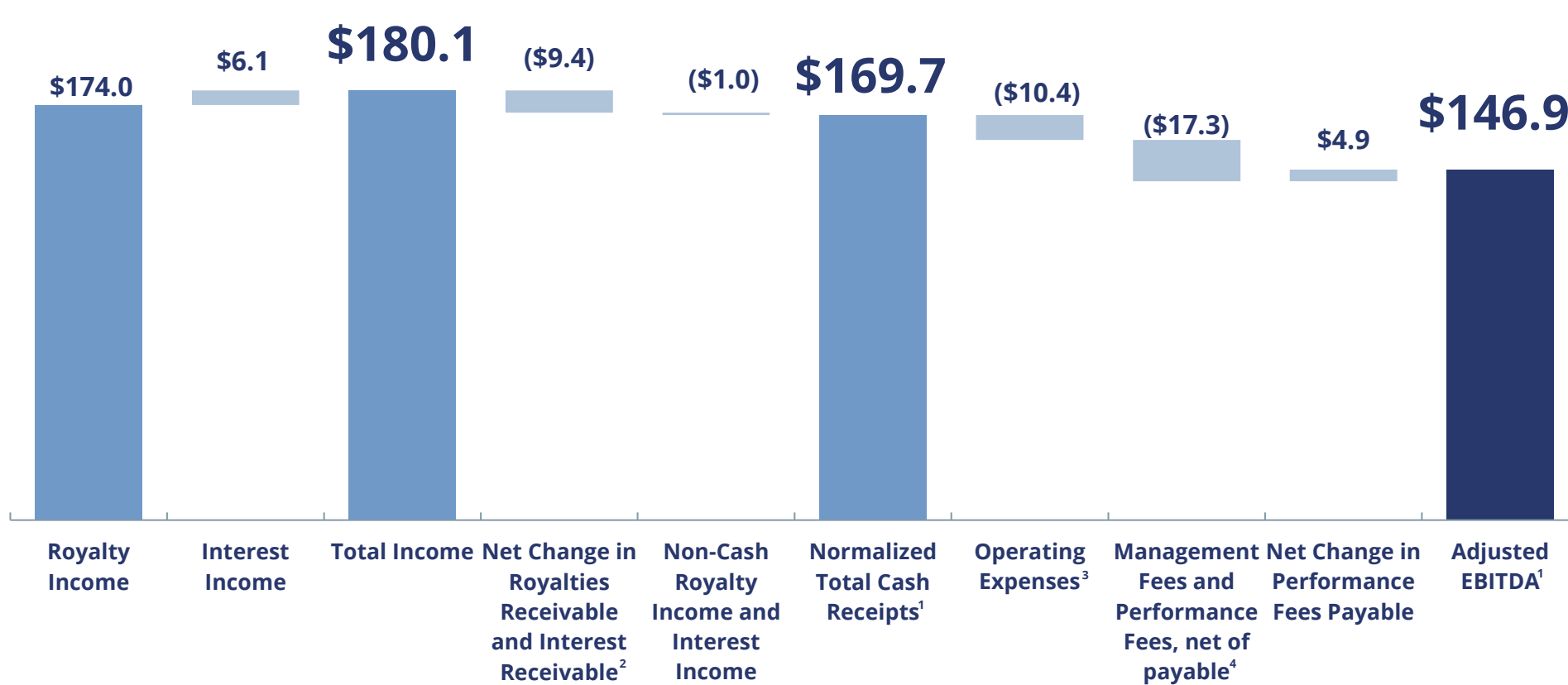
**\$0.47**

Declared Cash Distributions  
per Unit

**\$0.085**

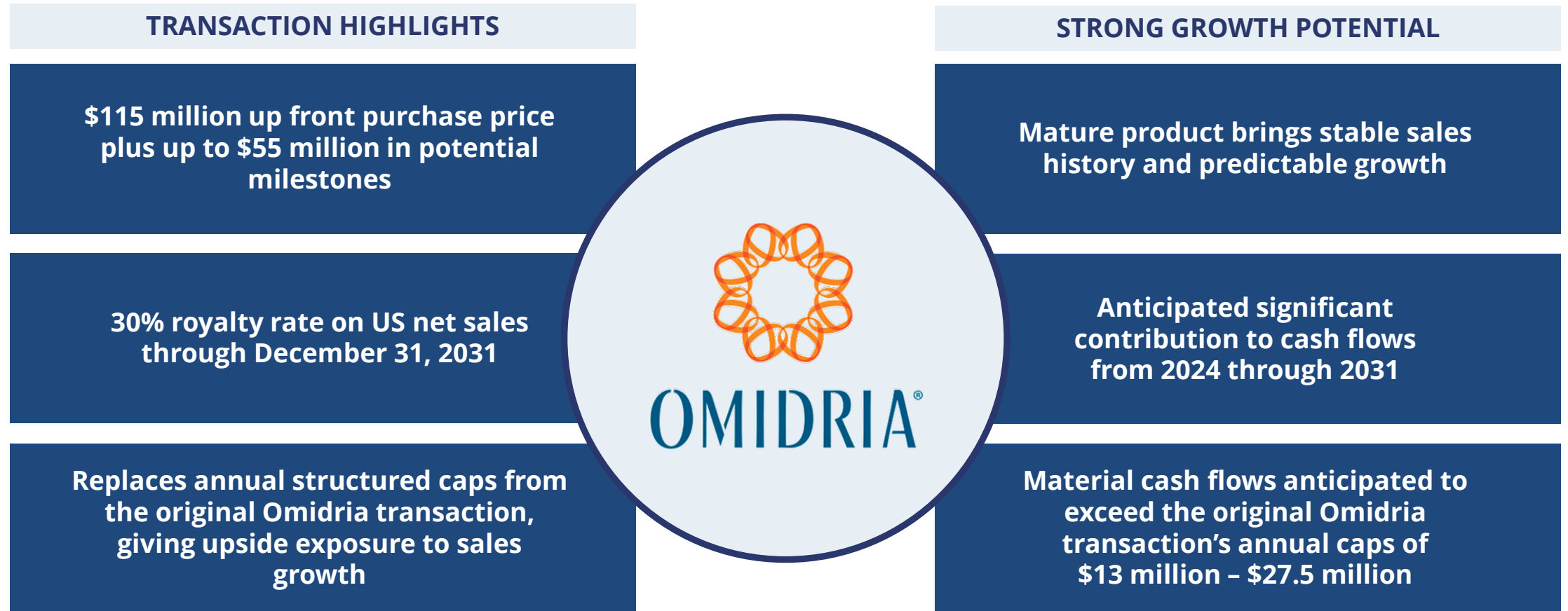
# Strong cash generation

Adjusted EBITDA for the Last Twelve Months Ended March 31, 2024 (\$M)<sup>1</sup>



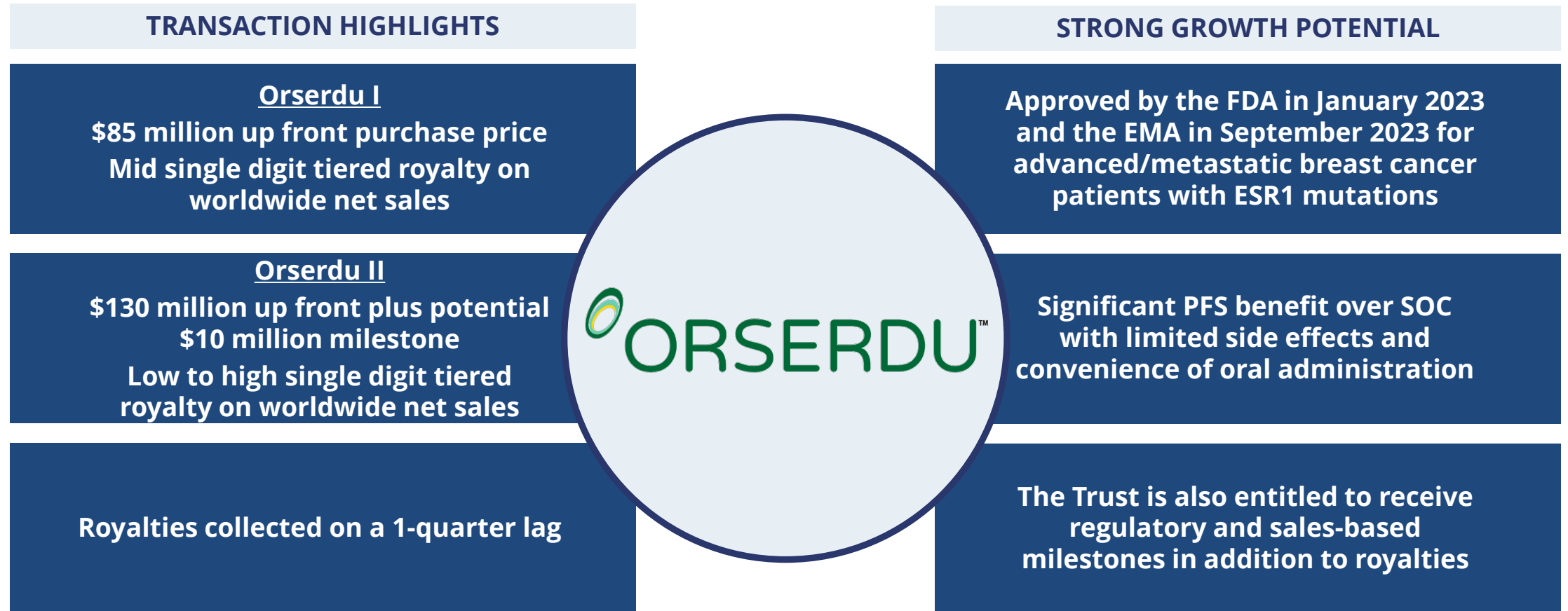
Cash available to drive portfolio growth and maintain distributions to unitholders

# Omidria expansion transaction



Highly accretive transaction with both near and long-term cash flow generation

# Orserdu royalty transactions



Uncapped royalties on long-duration asset

Glossary

- PFS – progression free survival
- SOC – standard of care

# Vonjo II royalty transaction

## TRANSACTION HIGHLIGHTS

**\$66 million purchase price for tiered royalty on worldwide net sales**

**Approved by the FDA in February 2022 as the only treatment for Myelofibrosis with severe thrombocytopenia**

**The Trust is entitled to receive up to \$107.5 million in milestone payments**



## STRONG GROWTH POTENTIAL




















**First year of sales strongly exceeded analyst consensus estimates**

**\$6.5 million payment made to CTI in January 2023 for achieving sales milestone on Vonjo I royalty**

**On June 6, 2023, Sobi acquired CTI for \$1.7 billion**

Second royalty on Vonjo increases exposure to long duration high-quality asset

# Portfolio performance

(\$ millions)	Therapeutic Area	Total Cash Royalty Receipts <sup>1</sup> LTM 03/31/2024	Net Book Value 03/31/2024
<b>Total</b>		<b>\$168.1</b>	<b>\$789.5</b>
 <b>ORSERDU</b>	Oncology	58.2	200.2
 <b>VONJO</b>	Hematology	17.7	118.0
 <b>Xenpozyme</b>	Lysosomal Storage Disorder	0.7	28.3
 <b>OMIDRIA</b>	Ophthalmology	18.3	213.1
 <b>Zejula</b>	Oncology	3.3	29.8
 <b>EMPAVELI</b>  <b>SYFOVRE</b>	Hematology / Ophthalmology	1.7	24.1
 <b>ORACEA</b>	Dermatology	8.7	19.7
 <b>EYLEA</b>	Ophthalmology	6.7	15.8
 <b>FluMist</b> 	Influenza	1.0	-
 <b>Natpara</b>	Endocrinology	2.4	2.0
 <b>RYDAPT</b>	Oncology	7.7	6.7
 <b>SPINRAZA</b>	Neurology	16.5	73.9
 <b>Stelara</b>  <b>Simponi</b>  <b>ILARIS</b>	Immunology	1.1	1.4
 <b>Xolair</b>	Immunology	9.9	40.8
 <b>Zytiga</b>	Oncology	12.2	13.6
Other Products <sup>2</sup>	Various	2.0	1.9

Portfolio assets show continued growth into 2024

1. Total Cash Royalty Receipts is a non-GAAP measure. See "Financial Review: Non-GAAP Financial Measures" in our MD&A.

2. Includes royalty assets which are not individually material, as well as royalty assets which are fully amortized or, where applicable, the entitlements to which have substantially expired.









# Growth opportunities from existing assets<sup>1</sup>

	Phase 1	Phase 2	Phase 3	Phase 4
Spinraza	RESPOND: Spinraza in patients who had received Zolgensma			
	ASCEND: Higher dose Spinraza in patients who had received Evrysdi			
	DEVOTE: Higher dose Spinraza			
Vonjo	PACIFICA: Confirmatory trial in Myelofibrosis			
Zejula	FIRST: 1L treatment of stage III/IV Ovarian Cancer with Dostarlimab			
	RUBY: maintenance treatment of Recurrent or Primary Advanced Endometrial Cancer with dostarlimab			
	ZEAL: 1L maintenance therapy in combination with pembrolizumab in NSCLC			
	AMPLITUDE: Combination of Zytiga + Zejula in mHSPC			
Zytiga	MAGNITUDE: Combination of Zytiga + Zejula in mCRPC			
	AMPLITUDE: Combination of Zytiga + Zejula in mHSPC			
Empaveli / Syfovre	PLAUDIT: Treatment for wAIHA or CAD			
	DISCOVERY: Treatment for IgA Nephropathy, Lupus Nephritis, PNM, or C3G			
Orserdu	ELEVATE: Combination therapy for the treatment of ER+/HER2- breast cancer			
Rydapt	Rydapt + decitabine in unfit AML patients			
	Rydapt + HDM201 in r/r AML with FLT mutation			

Additional indications have potential to enhance royalty streams

1. Growth opportunities represent ongoing trials for some of the products in our portfolio to be used in additional indications. We do not make any representations that such trials will be ultimately successful, or regarding the Trust's performance if such trials were to be successful.

# Trust units are undervalued relative to royalty peers<sup>1</sup>

	Price / book	Price / operating cash flow	Dividend yield
	1.1x	5.3x <sup>2</sup>	5.2%
	1.9x	6.2x	3.0%
	3.3x	Neg	0.0%
	1.8x	41.9x	0.0%
	4.0x	24.0x	1.1%
	3.4x	29.2x	1.1%

Valuation comps highlight the Trust's underlying value

1. Information sourced from the companies' Q1 2024 financial statements and share price as of June 10, 2024.
2. The Trust's cash flow is calculated as Cash Flow from Operating Activities plus Cash Interest Received less Cash Interest Paid.

# Committed to best practices in ESG



## Environmental

### Building a platform for sustainability

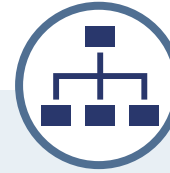
- Review of sustainability practices of our business partners
- Head office located in a Gold LEED-certified building
- Commitment to waste reduction
- Employee environmental training and awareness
- Intend to take steps to minimize or offset our carbon footprint



## Social

### Valuing diversity and community support

- Highly diverse and inclusive team
- Balanced gender representation
- Employee time off each quarter for charitable volunteering
- Professional development and career advancement
- Corporate giving and donations



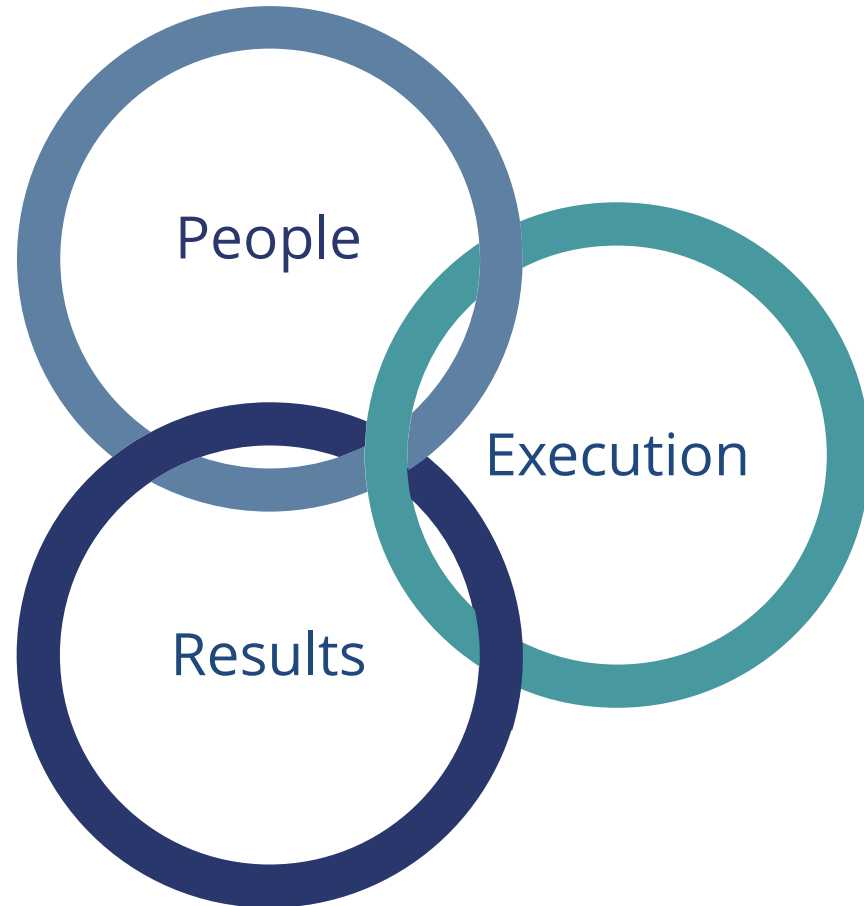
## Governance

### Accountability and integrity as core values

- Best practice governance policies in place
- Diverse and majority independent Board
- Board oversight of ESG and risk management
- Active unitholder engagement
- Robust cybersecurity
- Whistleblower policy in place

Striving to deliver value to our stakeholders, our community, and society as a whole

# Our key priorities



**Invest in our people and build the industry leading royalty investment team**

---

**Execute on strong pipeline and operate at peak performance in all aspects of our business**

---

**Focus on long-term, sustainable growth generating strong unitholder returns**

# DRIHEALTHCARE



## Contact Us

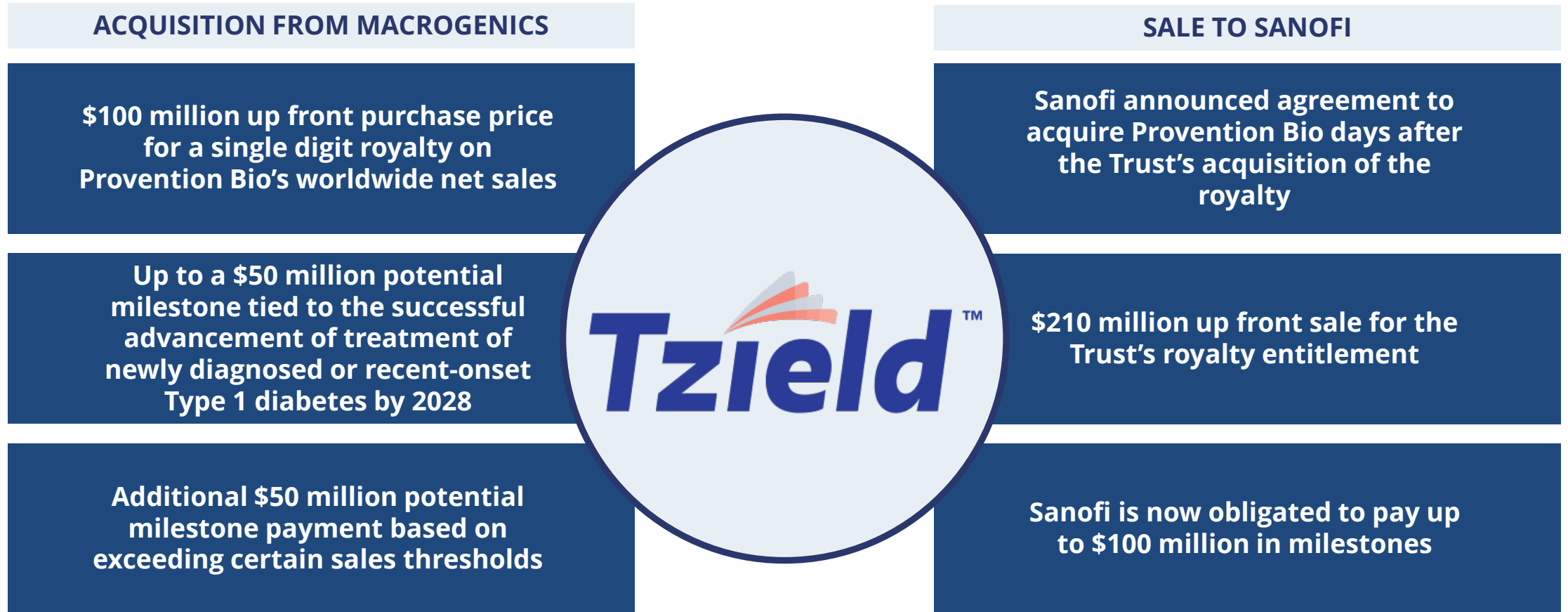
David Levine

[ir@drihealthcare.com](mailto:ir@drihealthcare.com)



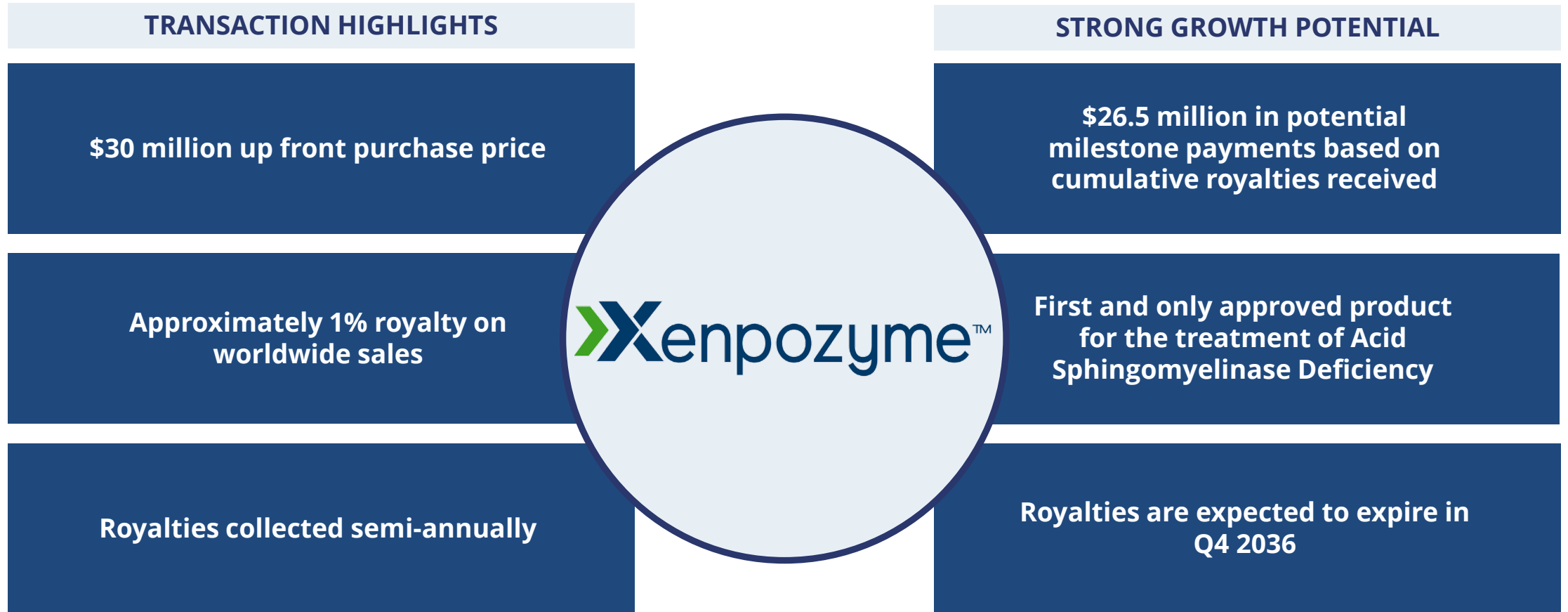
## Appendix A – Deal Summaries

# TzielD royalty transactions



Proceeds reinvested to generate compound effects for unitholders

# Xenpozyme royalty transaction



Long duration product with strong IP protection anticipated to generate high multiple on invested capital



# Omidria I royalty transaction

## TRANSACTION HIGHLIGHTS

**\$125 million up front purchase price, subject to annual cash receipt caps**

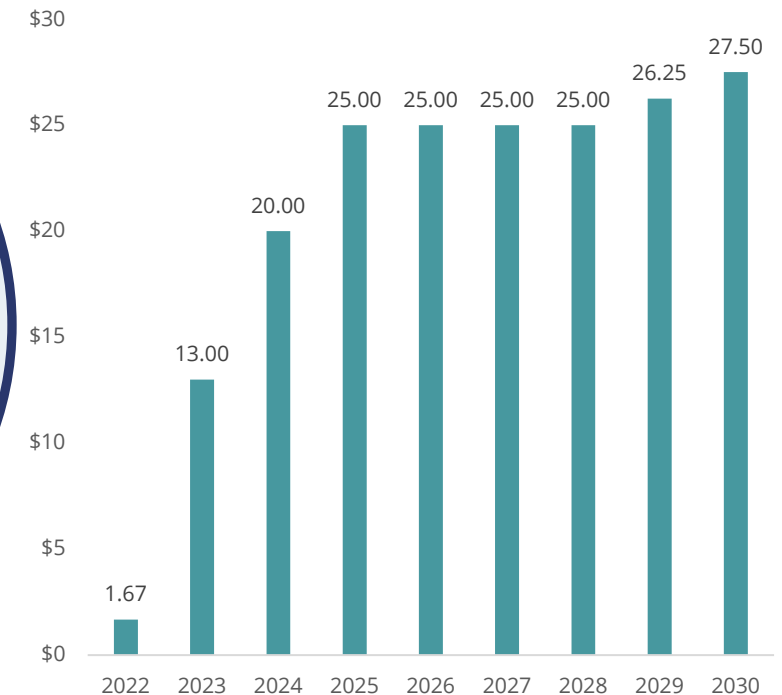
**Approved for intracameral use during cataract surgery or intraocular lens replacement**

**Marketed by Rayner Surgical with royalties collected monthly**



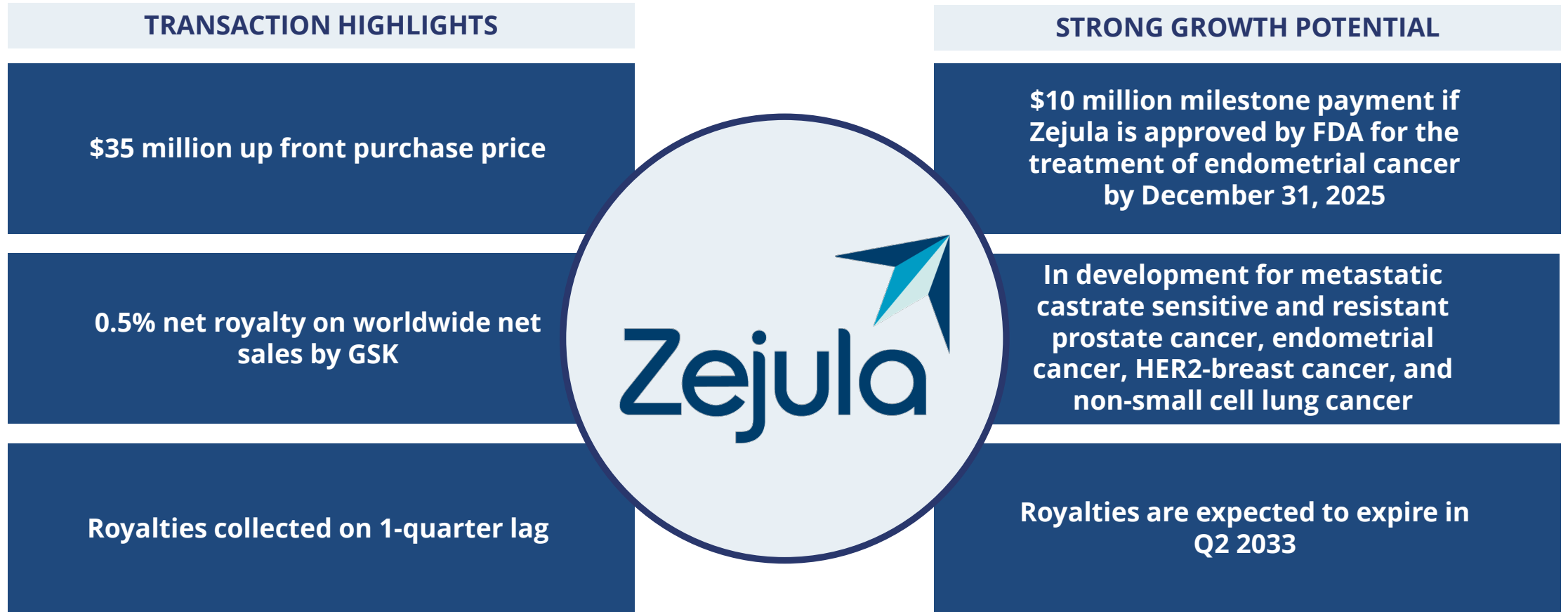
## STRUCTURED GROWTH

Annual Royalty Receipt Caps (\$M)



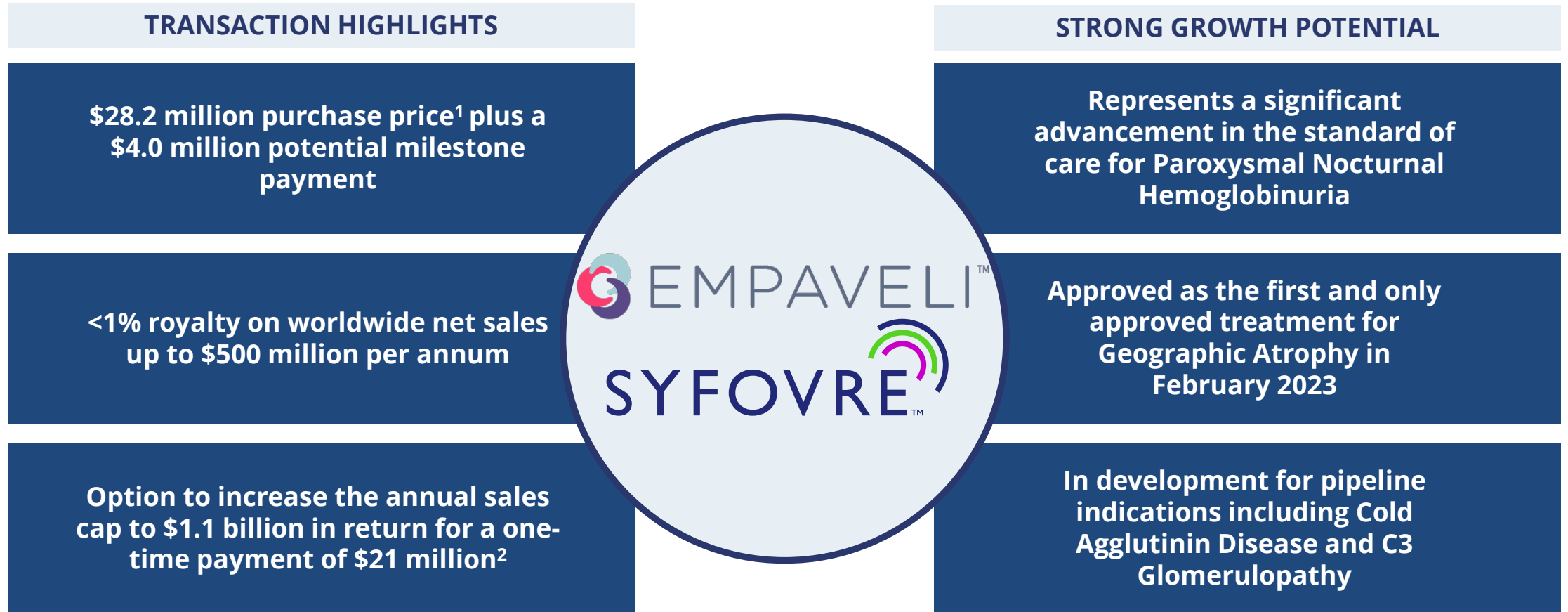
Substantial near-term cash flows with long-term structural growth anticipated

# Zejula royalty transaction



Multiple indications in development represent a pipeline in a product

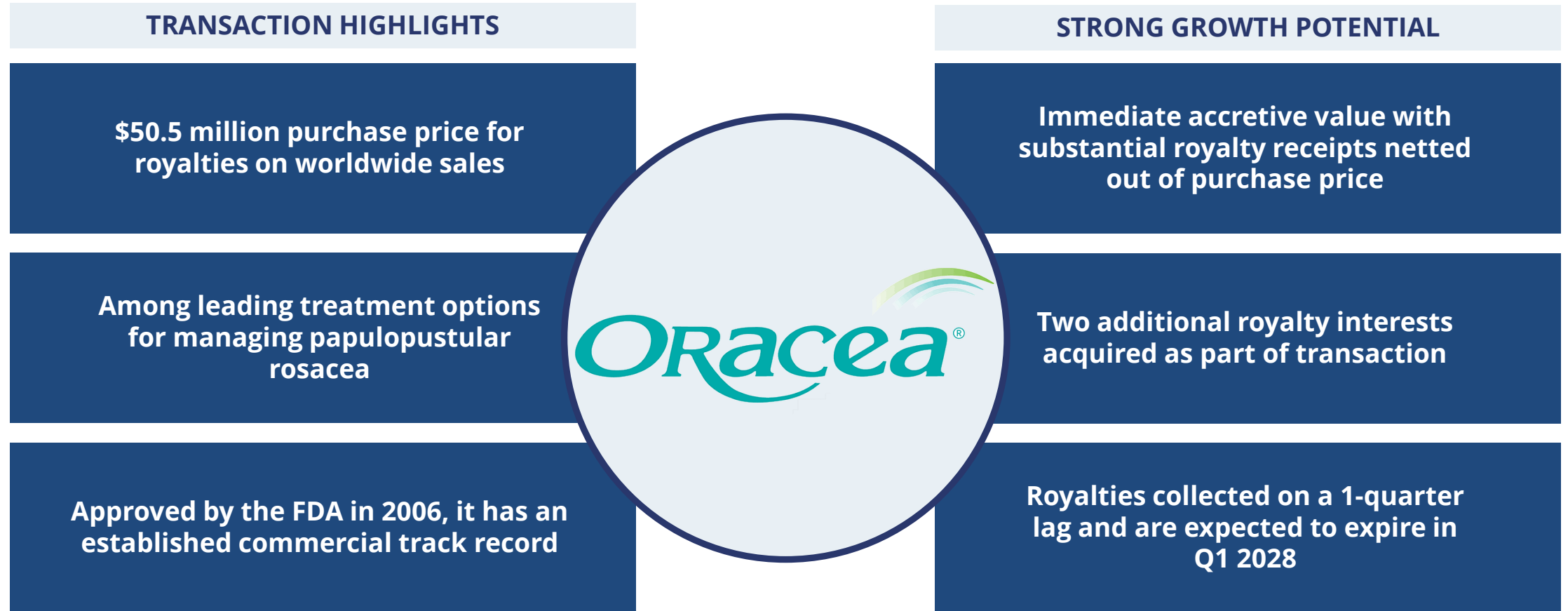
# Empaveli royalty transaction



Long-term horizon and attractive growth prospects

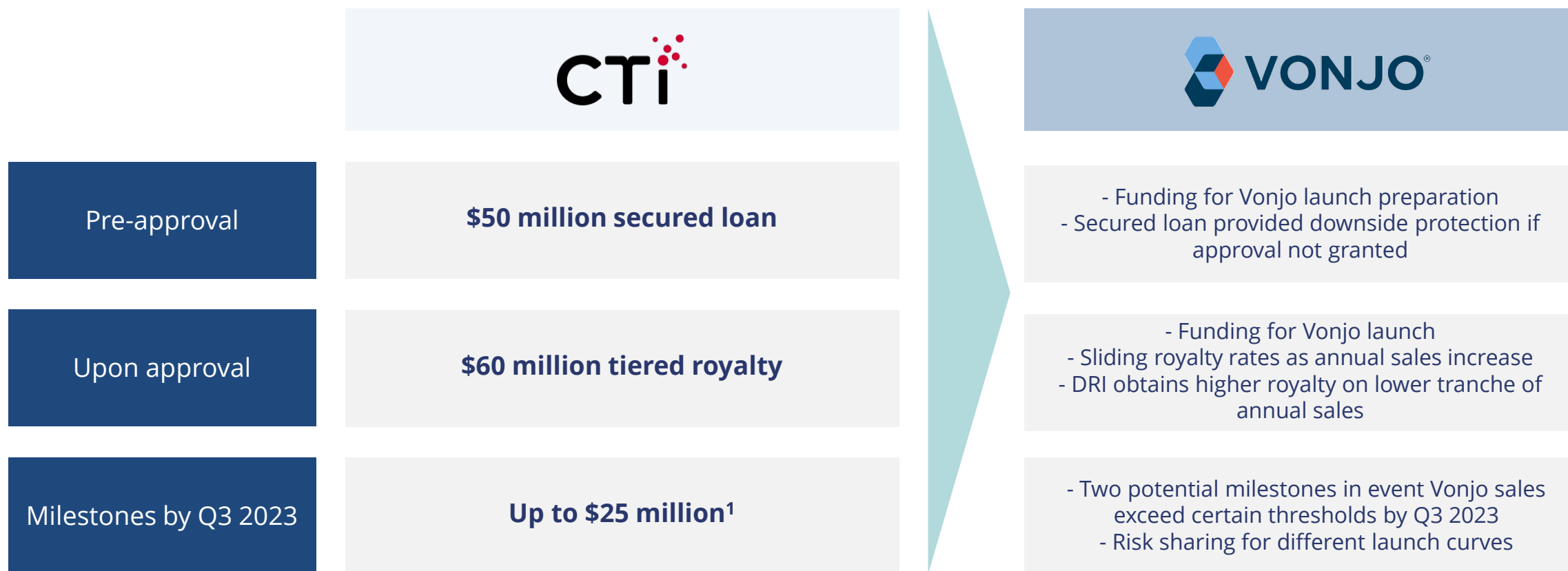
1. Includes \$24.5 million royalty acquired on July 20, 2022 and \$3.7 million royalty acquired from a separate counterparty on April 3, 2023.
2. The option expired as of June 1, 2023.

# Oracea royalty transaction



Strong cash flows generate immediate revenues

# Deal structure case study: CTI BioPharma / Vonjo



Proven ability to provide flexibility in deal structuring while managing risk

1. A milestone payment of \$6.5 million was paid to CTI on January 25, 2023. The conditions required for the second milestone payment of \$18.5 million were not met by the end of the third quarter and the additional milestone payment was not made.



## **Appendix B – Industry Metrics**

## Industry Metrics

References in this presentation to a securities index or other benchmark are made for informational purposes only and an investment in the Trust is unlike an investment in an index of securities or the aggregate funds constituting such benchmark. The investment characteristics of such index or benchmarks may differ materially from the Trust, and an investment in the Trust is not comparable to an investment in such an index (or benchmark) or in the securities that comprise the index (or benchmark). The risk/return profile in the index or benchmark is also typically materially different from that of the Trust. The Trust does not trade in any of the securities represented in the index, and the Trust may employ leverage, hedging, and other investment strategies that may not be incorporated in the index. In addition, investing in the Trust is generally subject to expenses, management fees, and performance fees or allocations payable by the Trust, none of which are reflected in the index. Further, the index or benchmark is not necessarily used or selected by the Trust as an appropriate benchmark to compare relative to the performance of the Trust, but rather it is included because the Trust believes it serves as a useful point of comparison and is a well known and widely recognized index or benchmark. The Trust is not managed to track the performance of the index referenced herein.

The **S&P 500 Total Return Index** is calculated based on price changes and reinvested dividends of the S&P 500® index, which includes 500 companies in leading industries of the U.S. economy, capturing 75% coverage of U.S. equities. The index is composed almost entirely of common stocks of companies listed on the New York Stock Exchange (including NYSE Arca and NYSE Amex) and NASDAQ stock market. REITs (excluding mortgage REITs) and business development companies are also eligible for inclusion. Additions to the index must have over \$4 billion in market capitalization, a public float of at least 50%, four consecutive quarters of positive as-reported earnings, adequate liquidity and reasonable price. The S&P 500 Index is an unmanaged, market-value weighted index with each stock's weight in the index proportionate to its market value.

The **BTK Price Index** represents common stocks or American depository receipts of selected companies involved in the biotechnology industry, and listed on the NYSE, NASDAQ, NYSE MKT, or another major U.S. exchange.

The **S&P Biotechnology Select Industry®** represents the biotechnology segment of the S&P Total Market Index ("S&P TMI"). The S&P TMI is designed to track the broad U.S. equity market. The biotechnology segment of the S&P TMI comprises the Biotechnology sub-industry. The Index is modified equal weighted.

The **SPX Index** is Standard and Poor's 500, or commonly known as the S&P 500, is an index that includes 500 leading companies and covers approximately 80% of available market capitalization.