



VP, Investments & Research

DRI Healthcare (“DRI”), is a pioneer in global pharmaceutical royalty monetization. We accelerate therapeutic innovation by providing capital to inventors, academic institutions and biopharma companies. We provide uniquely favorable exposure for investors through a diversified, risk-mitigated portfolio of therapeutic assets that aims to generate attractive returns and significant growth potential. We focus on medicines that matter – pursuing deals for medicines that have a demonstrable positive impact on the world, aiming to acquire dependable, patent-protected cash flow streams derived from the sales of those important drugs. Since our founding in 1989, DRI has deployed more than \$2.5 billion, acquiring more than 70 royalties on 40-plus drugs, including Eylea, Keytruda, Orserdu, Spinraza, Stelara, Zejula and Zytiga. DRI Healthcare Trust’s units are listed and trade on the Toronto Stock Exchange. To learn more, visit DRIHealthcare.com or follow us on [LinkedIn](#).

Position Overview:

The **VP, Investments & Research** is a “deal manager” responsible for managing deal diligence and execution for DRI’s strong pipeline of deal opportunities. The Vice President will directly manage a team of highly skilled mid & junior level investment team members to conduct complete end-to-end clinical, commercial and valuation assessment of biopharma drugs. The VP of Research is also responsible for creating structuring proposals for DRI’s counterparties on deals. The position reports directly to DRI’s Chief Investment Officer. Position is located in New Jersey, Toronto or New York. Relocation assistance is provided for eligible candidates.

Key Duties and Responsibilities:

- Lead and mentor a team of 2-3 mid/junior research professionals.
- Function as the point person on deals from start of the research process through and including the completion & signing of deals.
- Synthesize and distill qualitative information to create useful quantitative output.
- Work with outside consultants as required to enhance and/or confirm/refute team’s diligence.
- Work with DRI’s internal and external counsel on matters related to contracts and intellectual property and understand their interplay on potential investment ideas.
- Make appropriate risk/reward assessments regarding potential deals and present recommendations to DRI’s Investment Committee and Board of Directors.
- Partner with other internal departments and functions including sourcing, legal and the operations team for deal.

Educational Requirements

Qualified candidates must hold an undergraduate degree in the Life Sciences or possess relevant work experience in the biopharma eco-system: Biotech/Pharmaceutical companies, Investment Banking, Equity Research, Consulting. An advanced scientific degree (MSc, PharmD, PhD, MD) would be considered an advantage but not critical if individual has strong relevant experience.

Professional Experience

- Has business acumen and a pragmatic, market-based commercial mindset. Strong research, financial, analytical, diligence, forecasting and product valuation skills.
- A strong command of life science-oriented investing techniques including an ability to do research and tease out meaningful and actionable key data. A proven record of rigorous planning, and a thorough understanding of risk.
- Has the professional maturity and confidence to operate effectively at senior levels with internal and external constituents. Has ability to prepare briefing documents and presenting recommendations to senior management and/or investment committees.
- Possesses robust science and technology acumen and understands the drug development and product registration process. Knows the science, clinical practices, market dynamics and competitive products in major markets.
- Experience working collaboratively with other functions and demonstrated success managing cross-functional teams.
- Has a broad network of investment industry and biopharmaceutical industry contacts.

To apply, please submit a resume and cover letter to careers@drihealthcare.com, citing the position title in the subject line. We thank all applicants for their response but only those considered for an interview will be contacted.