



Director, Research & Investments

DRI Healthcare (“DRI”), is a pioneer in global pharmaceutical royalty monetization. We accelerate therapeutic innovation by providing capital to inventors, academic institutions and biopharma companies. We provide uniquely favorable exposure for investors through a diversified, risk-mitigated portfolio of therapeutic assets that aims to generate attractive returns and significant growth potential. We focus on medicines that matter – pursuing deals for medicines that have a demonstrable positive impact on the world, aiming to acquire dependable, patent-protected cash flow streams derived from the sales of those important drugs. Since our founding in 1989, DRI has deployed more than \$2.5 billion, acquiring more than 60 royalties on 40-plus drugs, including Eylea, Spinraza, Zytiga, Remicade, Keytruda and Stelara. DRI Healthcare Trust’s units are listed and trade on the Toronto Stock Exchange. To learn more, visit DRIHealthcare.com or follow us on [LinkedIn](https://www.linkedin.com/company/dri-healthcare).

DRI is looking for a highly motivated, and results driven, individual to join our Investments & Research team as a **Director**. The role is focused on deal diligence and deal execution. Key responsibilities include:

- Review and analysis of scientific literature to understand preclinical and clinical profiles of biopharmaceutical products of interest
- Full assessment of commercial potential of product of interest which includes but limited to physician expert interviews, conducting surveys, attending conferences, etc.
- Creation and maintenance of forecast models
- Valuation and scenario analysis
- Working with VP/Deal Manager to create innovative deal structures
- Preparing presentations to communicate research findings and forecasts to DRI Leadership
- Liaising with other deal team members and senior management on transactions and strategic initiatives

Qualified candidates will have:

- Advanced degree in life sciences: Masters, PhD, M.D.
- An MBA or CFA would be considered an asset albeit not required
- 2-3 years’ of experience in relevant life sciences fields such as: consulting, buy-side or sell-side equity research, investment banking or corporate business development
- An existing knowledge of the global healthcare industry
- Passion for investing in biotechnology/pharmaceuticals
- A quantitative aptitude, and experience with financial analysis, modeling and valuation
- Possess the requisite Microsoft Office skills, and high degree of proficiency in Excel and Powerpoint

The DRI core values are “teamwork”, “integrity” and “drive to win.” Accordingly, the candidate we are looking for will demonstrate the following:

- Outstanding communication skills, both written and verbal

- Ability to work well in a high pressure, time-sensitive, entrepreneurial environment
- Excellent interpersonal and well-developed relationship management skills
- A track record of hard work and success
- Strong scientific aptitude and curiosity
- Demonstrated ability to translate complex ideas into concise, compelling content
- Enjoys entrepreneurial environment

This position is located in Toronto or New York Metropolitan Area and offers compensation commensurate with experience.

To apply, please submit a resume and cover letter to careers@drihealthcare.com citing the position title in the subject line. We thank all applicants for their response but only those considered for an interview will be contacted.